

Business Development Manager (f/m/d) Schmitz Cargobull Overseas GmbH Location Muenster, Germany

Schmitz Cargobull Overseas GmbH (SCB OS) is a 100% subsidiary of Schmitz Cargobull AG and part of the Overseas sales division.

We are currently looking for reinforcement and look forward to receiving your application!

Main tasks

- Development of new sales markets for Schmitz Cargobull products in international, non-European markets
- Support and expansion of customer relationships
- Implementation of projects in the area of market development
- Carrying out market analyses and documentation of market requirements
- Representation of the Overseas Region in internal committees
- Maintaining internal and external networks
- Expansion of the international service partner network

Special Knowledge & Skills required

- Studies completed in the field of business administration or industrial engineering
- At least two years of professional experience in sales
- Affinity for technical products
- Business fluent in English, other foreign languages, especially French would be an advantage
- Good MS-Office skill
- User knowledge of SAP CRM desirable
- Communication skills
- Customer orientation
- Ability to work under pressure and willingness to perform
- Self motivation
- Ability to work in a team
- Willingness to travel

Contact

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