**Presse-Information**

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Schmitz Cargobull AG

**Berger Fahrzeugtechnik GmbH and Schmitz   
Cargobull AG plan strategic partnership**

September 2023 - Berger Fahrzeugtechnik GmbH, a specialist in lightweight vehicles from Tyrol, Austria and Schmitz Cargobull AG, supplier of semi-trailers, trailers and bodies from Münsterland, Germany have signed an agreement under which Schmitz Cargobull will acquire a 49 per cent share in Berger Fahrzeugtechnik. The companies intend to pool their expertise to offer sustainable and efficient transport solutions in Europe. The transaction is subject to approval by the relevant competition authorities.

Gerhard Berger, owner of Berger Fahrzeugtechnik, says: “The cooperation with Schmitz Cargobull is a win-win situation for both sides. As a specialist for premium light construction vehicles, we at Berger Fahrzeugtechnik are already active throughout Europe in a very focused segment and enable our customers to achieve cost- and resource-efficient transport through payload optimisation. Through the partnership with Schmitz Cargobull, we will have the opportunity to make BergerEcotrail even more widely known and marketed in the future. The use of the Schmitz Cargobull network in particular opens up a multitude of new opportunities in product, service and market development.”

“The strategic partnership with Berger Fahrzeugtechnik opens up new perspectives for product development,” says Andreas Schmitz, CEO of Schmitz Cargobull. “We also want to create tangible added values for the customers of BergerEcotrail by the seamless integration of trend-setting technologies, such as the Schmitz Cargobull TrailerConnect telematics.

“The cooperation strengthens our position as a provider of sustainable and efficient transport solutions in Europe. It also offers good opportunities to further develop our product portfolio and find synergies for the use of common parts concepts or the expansion of trailer telematics.”

The BergerEcotrail vehicles will be offered through the Schmitz Cargobull network with the same services that are available for Schmitz Cargobull vehicles.

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Boris Billich, Member of the Management Board for Sales at Schmitz Cargobull, says:   
“We are planning to strengthen the Schmitz Cargobull service organisation in such a way that all services, in particular a comprehensive supply of spare parts for both product families, will be available throughout Europe.”

Both companies note that the transaction is subject to approval by the relevant competition authorities. Berger Fahrzeugtechnik and Schmitz Cargobull are confident, however, that the partnership will take effect shortly and are convinced that the cooperation will have positive effects for their customers.

**Über Schmitz Cargobull**

Mit einer Jahresproduktion von rund 61.000 Trailern und etwa 6.900 Mitarbeitern ist die Schmitz Cargobull AG Europas führender Hersteller von Sattelaufliegern, Trailern und Motorwagenaufbauten für temperierte Fracht, General Cargo sowie Schüttgüter. Im Geschäftsjahr 2021/22 wurde ein Umsatz von ca. 2,3 Mrd. Euro erzielt. Als Vorreiter der Branche entwickelte das Unternehmen aus dem Münsterland frühzeitig eine umfassende Markenstrategie und setzte konsequent Qualitätsstandards auf allen Ebenen: von der Forschung und Entwicklung über die Produktion und Service Verträgen bis hin zu Trailer-Telematik, Finanzierung, Ersatzteilversorgung und Gebrauchtfahrzeughandel.

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